

Simulation Engineer for Marketing and Sales (f/m/x)

DCS Computing is a high-tech company based in Linz and Vienna / Austria. Particle processes such as production, transport and storage of pharmaceutical powder, sugar, crops, coal and ore, sand, chemicals and many more represent a huge share of the world's energy consumption and greenhouse gas emissions. We develop cutting-edge CAE (Computer Aided Engineering) software to model and predict processing and flow of such particles.

We distribute our software products and services on the global market. Some of the world's largest companies from a variety of industries as well as leading research institutes and universities are using our software. We act as enablers for our customers and help them to innovate faster, support their sustainable growth, increasing throughput and efficiency of their processes while energy and carbon footprints are decreased. We also closely collaborate with leading academics worldwide.

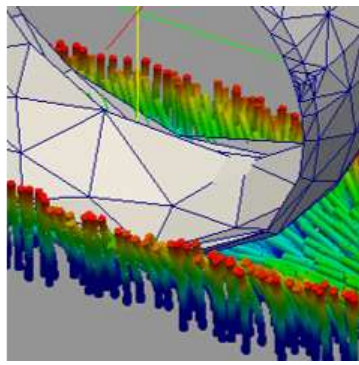
To strengthen our team in Linz, we are looking for a person that has a background as a Simulation Engineer who wants to develop towards Marketing & Sales
Full-time or part-time (from 30 hours), immediate start

Your responsibilities:

- Identify target groups for our products and create interesting showcases for our technology, using DEM and CFD-DEM technology.
- Maintain a central database of sales & marketing material for our simulation technology using the FAIR principle
- Develop and shape the way how DCS Computing, its products, services and visions are communicated via website and social media
- Update the content of our website and manage the appearance of DCS Computing on social media
- Conceptualize and run targeted marketing campaigns, gather feedback and interact with potential clients

You bring:

- *Numerical Modelling:* you are holding a degree in fluid mechanics, material science, process engineering, chemical engineering, particle technology or similar and have interest and experience in modelling physics and flow processes with Computational Fluid Dynamics (CFD) or Discrete Element Method (DEM).
- *Interest in business development and personal development:* You have either a track-record or formal experience in business development or show strong interest to develop yourself into such a role
- *Customer orientation & communication:* you work hard to achieve the best result for the customer, and you communicate lean and efficiently.
- *Focus:* you have a goal-oriented and well-organized personality.
- *Enthusiasm:* you bring a broad range of interests, and the capability to learn rapidly.



We offer:

- *Team:* you will join a small and flexible, young, international and motivated team at DCS
- *Development:* you will be offered the possibility for personal development
- *Impact/internationality:* you will work with global Blue Chip companies which are market leaders in major industries (chemical, pharma, process, minerals/ mining, plastics, agricultural...).
- *Purpose:* you will use cutting-edge simulation tools for and interact with our international base of customers and partners who are using our technology for more efficiency, better products and greener processes.
- *Salary:* minimum salary of €3700 –can be higher depending on your skills and work experience (14 times a year).

Please send your application (1 page CV and 1 page motivation letter, any other formats will be discarded) to: Dr. Christoph Kloss, Dr. Christoph Goniva, recruiting@dcs-computing.com

Please also highlight why this specific combination of simulation engineering and systematic marketing & sales activities is the right job for you.

PS: For insight into what our simulation software can do, visit <http://www.dcs-computing.com/>